

## FPC'S PEER COMPANIES

### KEY OPERATING METRICS OF FPC AND ITS INTERNATIONAL PEERS

METRICS	FPC		DB BAHN LONG DISTANCE <sup>1</sup>		SNCF VOYAGES <sup>2</sup>	
	2017	2018	2017	2018	2017	2018
Passengers carried, million people	95.1	102.0	142.2	147.9	120.0	127.0
Revenue, EUR billion <sup>3</sup>	3.1	3.1	4.3	4.7	7.4	7.4

### DB BAHN LONG DISTANCE (GERMANY)

DB Bahn Long Distance is a Deutsche Bahn Group business unit providing national and cross-border long-distance rail services and road transport services, and comprising several carriers with a wide geography of operations across a range of business segments.

Rolling stock repair, maintenance, and management, as well as communications and IT technology services are provided by specialist companies within DB Services, another Deutsche Bahn Group business unit.

### SNCF VOYAGES (FRANCE)

Voyages is a business unit of SNCF Holding, which comprises several companies offering rail and bus services in Europe, as well as specialist companies engaged in sales, customer relations, IT, and rolling stock management.

Repair operations are not part of the unit's activities and are provided by Masteris, a company within the Holding that provides services to SNCF Holding and third-party customers across Europe.

### JSC FPC

FPC is the national operator of long-distance rail passenger services. Unlike the cited peer companies, FPC's activities cover the majority of significant business processes: acquisition, maintenance, and repair of rolling stock, sales organisation, revenue collection, as well as management and administration, IT, and communications. FPC has 13 regional branches and an extensive network of depots and carriage sites, as well as ample amount of highly skilled personnel to support all business processes. FPC currently does not provide road transportation services but is considering entry into this market segment in line with the Long-Term Development Programme of Russian Railways to 2025.



#### Company Profile

#### Development Strategy

#### Performance Overview

#### Corporate Governance

#### Sustainable Development

#### Appendices

<sup>1</sup> Deutsche Bahn – Deutsche Bahn Facts & Figures 2018.

<sup>2</sup> SNCF – SNCF Mobilites group annual financial report (2018).

<sup>3</sup> FPC's revenue is expressed in EUR using the average annual exchange rate for 2018: EUR 1 = RUB 74.133.